



VMS CAMALEON FOR AUTOMOTIVE RETAILERS

VMS Camaleon is a specialised focused solution for Automotive Retail Companies, importers/distributors or dealers, which aims to help you to effectively drive your business.

Functional Areas:

- Vehicles
- Parts
- Service Management
- Marketing
- Data Management

Key Benefits:

- Increased Revenue Opportunities
- Optimized Business Processes
- Enhanced Competitive Advantages
- All information managed in one database eliminates duplicate data entry
- Easily drill down to specific information

System Advantages:

- Customizable, Adaptable, and Modular ERP system
- Industry Leading Management Tools
- Always up to date with the latest Microsoft Technology

Customer Benefits:

- Improved Customer Service
- Collect Valuable Customer Information
- Enhanced Customer Loyalty and Retention

CAMALEON VEHICLE MANAGEMENT SYSTEM

VMS Camaleon is a Microsoft Dynamics Nav add-on for automotive retail companies. It gives your company the freedom to concentrate on your customers by providing you with a single, seamless, enterprise-wide solution that is both simple to use and easy to update.

Our solution bolsters your company's competitive advantage and increases your business's profitability by quickly identifying and responding to new revenue opportunities, spotting opportunities which would otherwise have been missed, and allowing for the seamless integration of everyone in your organization with your customers, suppliers, and partners.

With VMS Camaleon your company can quickly move ahead of the competition by integrating all of your organizations functions including Accounting, Vehicle Purchases/Sales, Service, Parts, and Customer Relationship Management and Data Exchange with manufacturers.

Exclusively Designed for the Automotive Business

VMS Camaleon has been exclusively designed for automotive retail companies operating in multiple locations, and runs on the latest version of the Microsoft Dynamics Nav Version 4 Service pack 3.

Microsoft Dynamics Nav is the recognized leader in customizable ERP systems for medium sized companies, used by more than 50,000 companies in over 130 countries.

VMS Camaleon is a focused and scalable product, suitable for single or multiple franchises and any number of locations. VMS Camaleon is tailored to suit sophisticated installations with several hundred users, complex networks and links to third party systems. A key component of the VMS Camaleon system is the wide range of interfaces and file transfer facilities linking dealers with suppliers for parts, warranty, service, vehicles and finance.

VMS Camaleon has been designed to cope with today's demanding business environment, providing efficiency and dependability in day-to-day trading. Above all, the system can provide your management team with an exceptionally powerful management information tool and an aid to control business development and progress.

Benefits for your customers

Your customers are central to the success of your organization. **VMS Camaleon** offers excellent opportunities for building customer loyalty, customer retention, repeat business generation and third party recommendations. Our fully integrated database provides detailed information about every activity and transaction enabling fast response to all customer requests and enquiries. **VMS Camaleon** is an excellent tool to contact with your customers through planned reminders for call, e-mail or fax.

Overall, **VMS Camaleon** enables your business to run with a high level of efficiency. This allows more time for you to serve your customers, more time to develop your business and more time to enhance your customer service.

Freedom to Grow

Successful organizations always look to grow. With **VMS Camaleon** your organization can grow without major investment, experiencing major business development and expansion while maintaining the same basic system. The system is flexible and adaptable to suit changing business needs with each separate module being capable of refinement.

There are many other significant advantages that the **VMS Camaleon** system can give your business.

VMS Camaleon provides organizations with significant opportunities for developing competitive advantage by utilizing the system's information reporting and analysis potential. It also has many features which are aimed at reducing paper consumption, storage, document archiving, and system generated documents, improving customer service with quick responding to any customer questions.

VMS Camaleon is built on a central warehouse of data about customers and their vehicles. There is no delay in accessing information to handle customer enquiries from any point in the system.

Connect to your business partners

VMS Camaleon helps your company build a bridge to your customers, suppliers, and partners.



About Noesis Business Solutions

Noesis Business Solutions Ltd, is a full subsidiary company of Logicom Public Ltd., offering complete information technology solutions addressing mid-sized to large organisations. It offers Enterprise Resource Planning (ERP) applications, Retail Systems, Business Intelligence and Customer Relationship Management (CRM) for trading, retailing, manufacturing, and services organisations. Noesis delivers technology solutions to clients with a complete range of high quality services including Training, Implementation, Maintenance, Technical Support and consultancy.

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Microsoft Business Solutions



Key Features

Description

VEHICLE ADMINISTRATION	<ul style="list-style-type: none"> ▪ Model Configuration ▪ Availability Search ▪ Sales Quotes/Orders ▪ Trade-In functionality ▪ Purchase/Sales Order tracking ▪ Orders/Stock/Sales Reports ▪ Stock Administration 	<ul style="list-style-type: none"> ▪ Location Transfers ▪ Profitability Statistics ▪ Trade-In Statistics ▪ Model Discount Limits ▪ Vehicle Revaluation ▪ Model Budgets/Targets
PARTS ADMINISTRATION	<ul style="list-style-type: none"> ▪ Parts Master Data ▪ Automatic Parts Pricing ▪ Discount limits ▪ ABC Inventory Analysis ▪ Reordering/Transfers ▪ Purchase/Receipts/Invoices ▪ Sales Quotes/Orders 	<ul style="list-style-type: none"> ▪ Cash/Credit Sales, Down-payments ▪ Part Location Transfers ▪ Parts Revaluation ▪ Intelligent Part Sales ▪ Physical Inventory ▪ Lost Sales ▪ Parts Replacements
SERVICE ADMINISTRATION	<ul style="list-style-type: none"> ▪ Faults/Resolutions Reports ▪ Service Packages ▪ Service Campaigns ▪ Service Contracts ▪ Appointment Planning ▪ Service Scheduling 	<ul style="list-style-type: none"> ▪ External Work Integration ▪ Invoice split ▪ Service History ▪ Labor Productivity ▪ Warranty Management ▪ After-Sales Budgeting
MARKETING/CRM	<ul style="list-style-type: none"> ▪ Contact/Address Search Features ▪ Marketing Campaigns/Segments/Opportunities ▪ Teams/Salespersons Agendas ▪ Interaction history 	<ul style="list-style-type: none"> ▪ Outlook Integration/Synchronization ▪ Mail merge features ▪ Contact Management ▪ Customer Complaints track

System Requirements

TO OBTAIN ALL OF THE FEATURES MENTIONED IN THIS FACT SHEET, THE FOLLOWING MODULES AND TECHNOLOGIES ARE REQUIRED:	<p>Microsoft Dynamics Nav (Navision) version 4.0 SP 2 or greater</p> <p>The following operating systems are supported: Client 32-bit: Windows XP, Windows 2000, Windows NT, and Windows 98 Server: Navision Database Server: Windows 2000 or greater Microsoft SQL Server Option for Microsoft Dynamics Nav: Any operating system supported by MS SQL Server 2000 or greater.</p>
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